

**REPSOL
YPF**



Repsol YPF



REPSOL GROUP IN 1999

WHY YPF ?

INTRODUCTION TO REPSOL GROUP STRATEGY

- **THE FOUR MAIN PILLARS OF OUR STRATEGY :**
 - I To continue as leader in our core Spanish operations.
 - II Growth in Exploration and Production via the development of new discoveries and further acquisitions, giving priority to natural gas reserves for the Spanish market
 - III International expansion: mainly Latin America
 - IV Electrical power generation with own natural gas

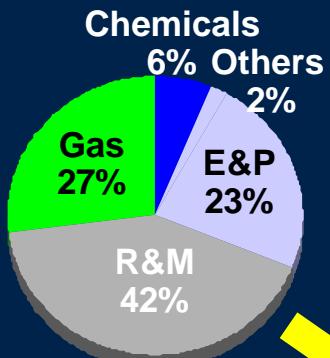
THE YPF ACQUISITION

- Provides complementarity of skills and assets
- Is consistent with Repsol's strategy
- Transforms Repsol into a world-class company

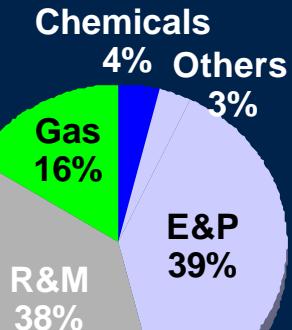
IDEAL COMBINATION

Complementary Assets

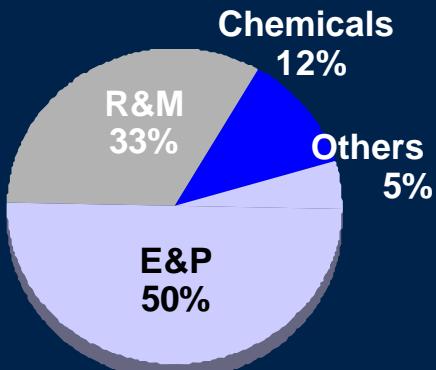
Old Repsol



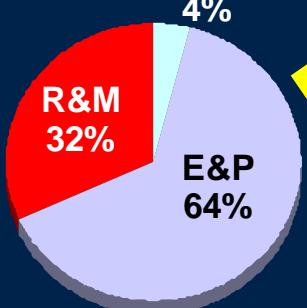
New Repsol



Majors



YPF

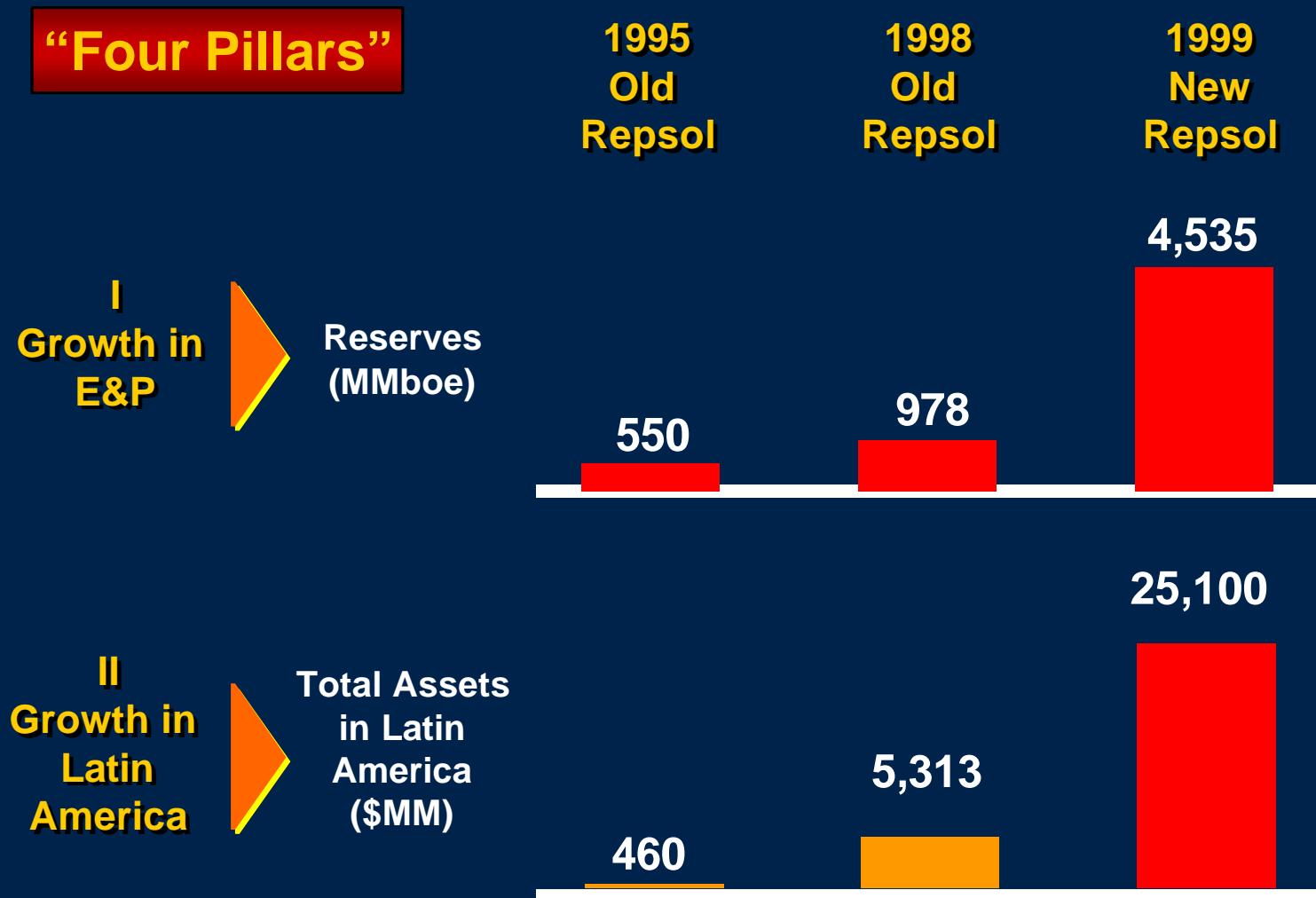


Complementary Skills

Repsol
Downstream
Management
& Know-how

YPF
Upstream
Management
& Know-how

YPF ACQUISITION DELIVERY OF THE STRATEGY

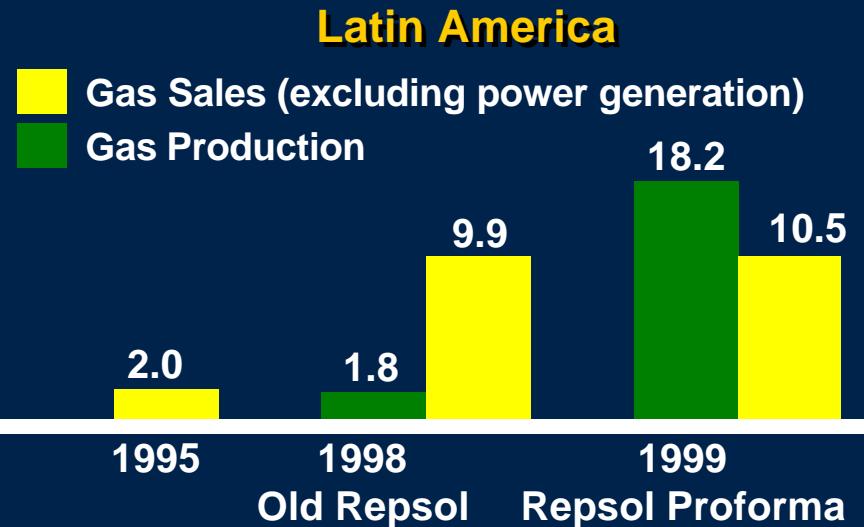


YPF ACQUISITION DELIVERY OF THE STRATEGY

“Four Pillars”

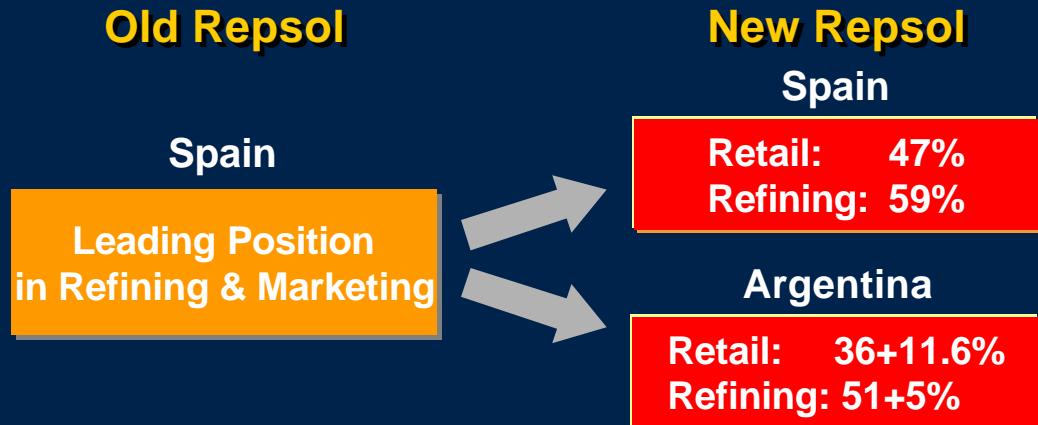
III
**Gas Chain
Integration**

Gas
Production
and Sales
(bcm)



IV
**Leadership in
Domestic
Markets**

Market
Share



A WORLD CLASS COMPANY

1998 Proved Reserves

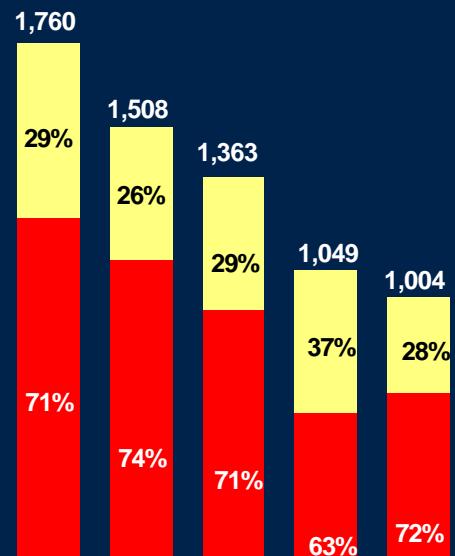
(MM boe)



GAS
OIL

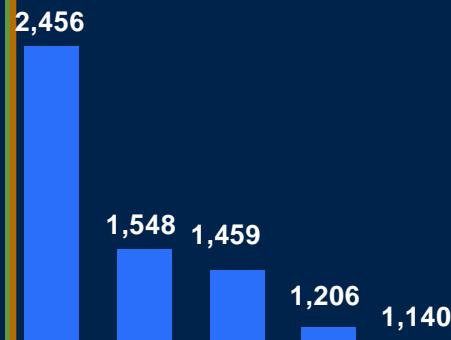
1998 Oil & Gas Production

('000 boe/d)



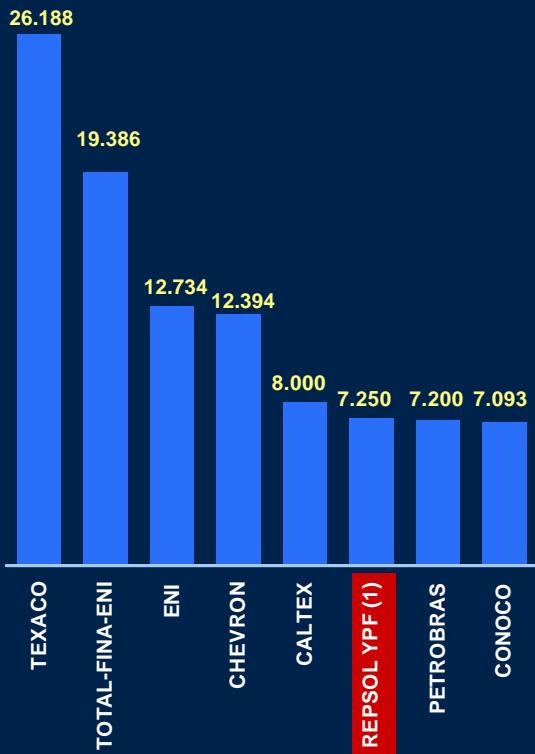
1998 Refining Capacity

('000 bbl/d)

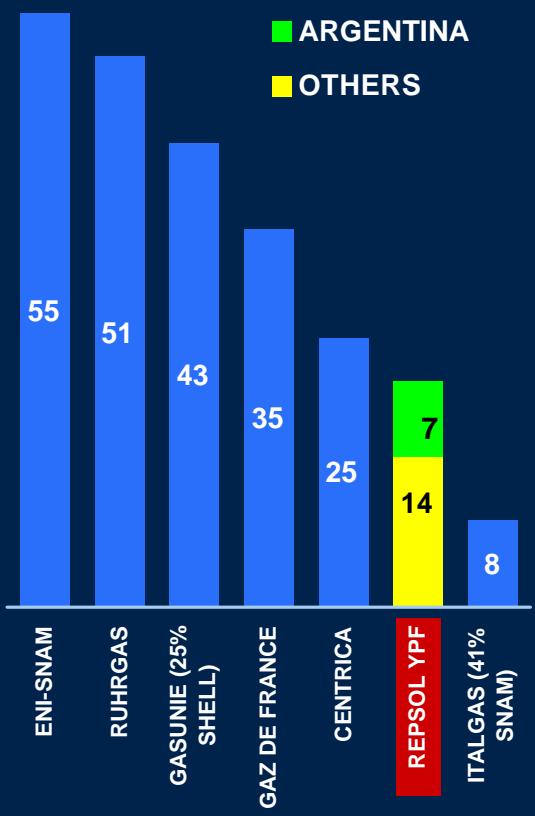


ONE OF THE LARGEST OIL COMPANIES

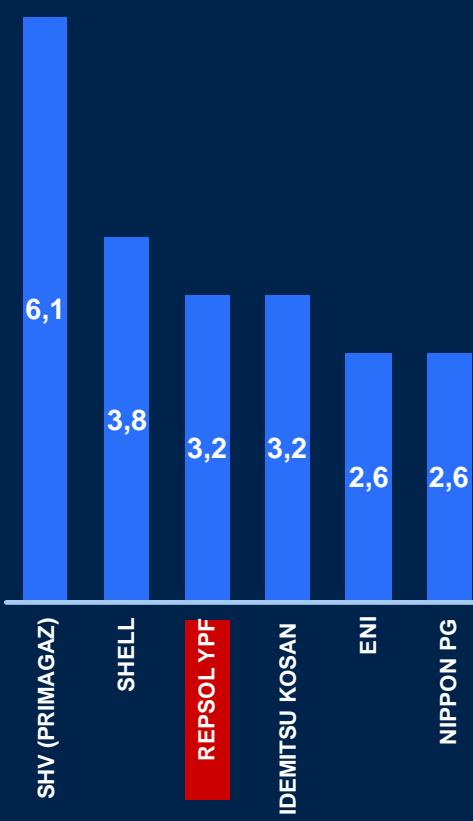
Service Stations



Gas distribution 1998 (BCM)



LPG retail sales 1998 (mill.Mt.)



(1) 3rd Q. 99 data

Source Petrofinance 98

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